# ARIZ that does Brest idea framework as for the customer value.

# - ARIZ is used nearer oneself more. -

Sony Corp. Narumi Nagase

### The problem is recognized through a variety of Brest practice.

### Background

 $\diamond$  The scene of the problem solving and the scene of the value creation execute Brest very much expecting two or more participants' effects of the bimotored.

- It is a note power especially inside to the customer value creation as "What from How", and holding by the diversity talent participation increases exceeding a usual system of development.

#### The situation to date

### It worked on TRIZ device and the organized activity.

Problem solving idea of site of research and development and design manufacturing and Brest of invention creation

- -The probability of the settling idea of problem solving Brest made an embodiment is high.
- -The probability of the settling idea of invention creation Brest patent being applied is high.

 $\bigstar$  The convergence result is roughly a surrounding in the area of our findings, and validity and the materialization of the arrangement matter can be almost foreseen.

 $\bigstar$ It is easy ...arrangement matter.. to confer while Brest is progressing because our finding, the peripheral domain, and the idea that adjusts directionality work, too.

The problem is recognized through a variety of Brest practice.

### Problem

# Compared with Brest of the problem solving and the invention creation

Brest of a new value creation is extremely happy and the start cuts.

• The probability of leading from the settling idea of Brest to concrete development is considerably low.

 $\star$ Brest where directionality is adjusted cracks unpleasantly on the surface because it aims at no indiscriminately surrounding in our areas the convergence result of Brest, and the novelty.

 $\star$  To begin with, there is overreliance of consideration that it is not the one that value on which it works falls from the aim of the new field and development in a new market because the success percentage is low.



It has misgivings about the Brest poverty, the participation desire, and the decrease in the quality of the idea because of the Brest execution of the value creation that happens one after another and the low degree of the success percentage.

--- Moreover, what shall we do now though it was called?

Setting of problem in 'New value creation' Brest execution

### Problem J TRIZ device to value creation Brest,

Sympathy and the resonance are brewed, and the quality and the efficiency of the idea of the diversity talent are improved in Brest of a new value creation.

 $\diamond$ The member touches value, value is polished, and the place in Brest that can be absorbed in the value creation is offered.

Feature of approach:

The solution already problem and the development already case are constructed and the value creation framework to which the starting point also does the idea development is constructed.

 $\bigstar$  The load of the verification of 'New value creation' in Brest is lightened, and the conference formation with sympathy and the resonance is pressed.

 $\bigstar$  The idea efficiency improvement is attempted by the ARIZ idea framework.

Value that lies scattered in circumference of solution already and development already

Unexpectedly, value the solution already problem and the development already case peripheral is missed.



### is aim in "New value" in the circumference of the solution already and development already.

The idea efficiency of Brest of the value creation in the circumference of the solution already and development already is high.



- The necessity for worry about the realization in Brest is a little. (The realization can be foreseen. or The realization is understood as another discussion.)
- ★ The stress to sharing and the conference formation is few. (Value causes sympathy and the resonance at once.)



[It touches value, value is polished, and it is absorbed in the value creation. ]

### About the idea framework

### Definition of "Idea framework" in this announcement

1 Offer of format that can share content of development of idea delicious

(2)Specification of work procedure and action flow of idea development

Idea development format (example)

Idea work procedure (example)



# Composition and large item of "ARIZ85C" to be used

Reference(a)NikkeiBP Chapter of theory [Technique of classical TRIZ]

第Ⅲ章 ARIZ Algorithm of Inventive Problem Solbing

(b) Ideation Japan: Mr. Kurosawa [TRIZ cram school]Homepage http://www.trizstudy.com/altshuller1985ariz85c.html

# ARIZ85C

- Part1 Analysis of problem
- Part2 The problem model's analysis
- Part3 Formulation of ultimate ideal solution (IUR) and physical contradiction
- Part4 Concentration and use of SFR (material and place resource)
- Part5 Application of knowledge base
- Part6 It changes in the problem or it replaces it.
- Part7 Analysis of method of solving physical contradiction
- Part8 Application of solution concept
- Part9 Analysis of problem solving process

# Composition and item list of "ARIZ85C"

| Analysis of Part1 problem<br>1_1 Form "Minimum problem".<br>The combination 1_2 confrontations or components are defined. | Reference(a)NikkeiBP Chapter of theory Technique of classical TRIZ」<br>Chapter III ARIZ Algorithm of Inventive Problem Solbing<br>(b) Ideation Japan: Mr. Kurosawa TRIZ cram school JHomepage<br>http://www.trizstudy.com/altshuller1985ariz85c.html<br>Application of Part5 knowledge base |
|---|---|
| Express a graphical model (composition) for a confrontation 1_3 initial.  | The system of a standard solution is applied to 5_1 physical problem.   |
| Select the model for the analysis after 1_4 this.   | Application examination of 5_2 non-standard problem solving concept   |
| Strengthen 1_5 confrontations.  | Solution examination of 5_3 physical contradiction by principle of separation   |
| Form 1_6 problem model.   | The deletion of the physical contradiction is examined by 5_4 natural effect and the phenomenon.  |
| Apply solving systems 1_7 standard.   |   |
|   | It changes in the Part6 problem or it replaces it.  |
| The Part2 problem model's analysis  | When 6_1 solution object is obtained, a concrete measure of the principle accomplishment is examined  |
| Define 2_1 action area (Operational Zone).  | in the diagrammatic illustration.   |
| Define 2_2 action time (Operational Time).  | A main problem is selected again when cannot 6_2 solutions.   |
| Define the resource of 2_3 material resource and the place.   | Physical contradiction of the other is selected, and the problem is changed, except for no $6_3$ solutions.   |
| Formulation of ideal solution (IUR:Ideal Ultimate Result) of ultimate Part3   | It tempers with a super-system and problems are formulated most when not solving it6_4 still. and physical contradiction  |
| 3_1 Clarify IUR (ultimate ideal solution).  | Analysis of method of solving contradiction Part7 physical  |
| 3_2 Emphasize the structure of IUR-1.   | Verification and correction of 7 1 solution concept   |
| Write a fundamental confrontation for 3_3 macro level.  | Prior evaluation of 7 2 solution concept  |
| Write the structure of a fundamental confrontation for 3_4 macro level.   | Investigation of early [shizai] of 7_3 solution concept   |
| Write the structure of ultimate ideal solution (IUR-2) of 3_5.<br>Think about a solution of the problem fundamental 3_6.  | Confirmation of the next sub-problem of $7_4$ new system and influence that should be considered  |
|   | Application of Part8 solution concept   |
| Concentration and use of Part4 SFR (material and place resource)  | Definition of change of system8_1 new   |
| 4_1 Use and model SLP.  | Check on current of the times adaptability of 8_2 of new system   |
| 4_2 Fall from IUR by one step.  | 8_3 solution concept is misappropriated to other problems.  |
| 4_3 is used mixing the material that has become empty.  |   |
| 4_4 Use of "Nothing"  | Analysis of Part9 problem solving process   |
| Use of 4_5 derivative quality   | Logical verification of problem solving9_1 actual in process  |
| Use of place of 4_6 electricity<br>4_7 Use of combination of "Place perception material"                                  | Acquisition of new knowledge base from 9_2 solution concept   |

# Use main item from "ARIZ85C" to new value creation

Analysis of Part1 problem

1 1 Form "Minimum problem".

The combination 1.2 confrontations or components are defined.

#### Expren Problem definition and modeling

Select

en 15 confrontation Strengt

Form 1 6 problem model.

Apply solving systems 1 7 standard.

The Part2 problem model's applysis Define Ascertainment of solution area Define Define rce of 2.3 meterial resource and th place. Application of Part5 knowledge base

ntation 1 3 initial. The system

Application e

Problem solving from ancient wisdom

The main use item

Solution examination of 5\_3 physical contradiction by principle of separation

The deletion of the physical contradiction is examined by 5.4 natural effect and the phenomenon.

It changes in the Part6 problem or it replaces it.

When 6\_1 solution object is obtained, a concrete measure of the principle accomplishment is examined

in the diagra **Redefine of problem** A main problem is selected again when cannot o\_2 solutions.

Physical contradiction of the other is selected, and the problem is changed, except for no 6.3 solutions.

It tempers with a super-system and problems are formulated most when not solving it ..6\_4.. still. and physical contradiction

Formulation of ideal solution (IUR:Ideal Ultimate Result) of ultimate Part3

#### 3 1 CI Problem and positioning of ideal 3 2 Er.....

Write a fundamental confrontation for 3 3 macro level. Write the structure of a fundamental confrontation for 3 4 macro level. Write the structure of ultimate ideal solution (IUR-2) of 3 5. Think about a solution of the problem fundamental 3 6.

Concentration and use of Part4 SFR (material and place resource)



#### Analysis of restand of activing contradiction Dest7 should Verification and correction of Verification a solution Prior evaluat

Investigation of early [shizai] of 7\_3 solution concept

Confirmation of the next sub-problem of 7.4 new system and influence that should be considered

#### Application c Application and Definition of misappropriation of solution Check on cur

8\_3 solution concept is misappropriated to other problems.

Analysis of Part9 problem solving process

| Logical verif | Making of solution process |
|---------------|----------------------------|
| Acquisition c | Knowledge                  |

Example of describing analysis of problem of ARIZ and confrontation (contradiction) model



# Introduction of component "X" to be solved conveniently



### Model selection and definition of operation time and space



Expected operation space and time

Outdoor is good while it is drinking.



Though it is also good to use the PET bottle cover....

I manage to want to solve it as TRIZ practitioner due to the minimum problem.

# SFR use examination for acquisition of component "X"

PET bottle and peripheral SFR(Substance and Field Resources) Making to list



|                                      | SFR   | Performing of SFR component $\H$ X $\H$ , expectation, and IUR   |
|--------------------------------------|---|--|
| PET bottle<br>Main body of container | Weight of PET bottle<br>Hardness of PET bottle<br>Size of PET bottle<br>Flat of PET bottle                          | The weight of the PET bottle improves and the carrying character improves the heat-retaining property<br>maintaining it.<br>The hardness of the PET bottle improves and the carrying character improves the heat-retaining property<br>maintaining it.<br>The size of the PET bottle improves and the carrying character improves the heat-retaining property<br>maintaining it.<br>Flat of the PET bottle improves and the carrying character improves the heat-retaining property<br>maintaining it. |
| Cap of PET bottle                    | Size of cap<br>Flat of cap  | The size of the cap improves and the carrying character improves the heat-retaining property maintaining it.<br>Flat of the cap improves and the carrying character improves the heat-retaining property maintaining it.   |
| (contents)Juice                      | Temperature of juice<br>Latent heat of juice<br>Viscosity of juice  | The temperature of the juice improves and the carrying character improves the heat-retaining property maintaining it.<br>The latent heat of the juice improves and the carrying character improves the heat-retaining property maintaining it.<br>The viscosity of the juice improves and the carrying character improves the heat-retaining property maintaining it.  |
| Label                                | Area of label<br>Heat transfer property of label  | The area of the label improves and the carrying character improves the heat-retaining property maintaining<br>it.<br>The heat transfer property of the label improves and the carrying character improves the heat-retaining<br>property maintaining it.   |
| Circumambient air                    | Temperature of circumambient air<br>Humidity of circumambient air<br>Heat transfer property of<br>circumambient air | The temperature of air improves and the carrying character improves the heat-retaining property maintaining it.<br>The humidity of air improves and the carrying character improves the heat-retaining property maintaining it.<br>The heat transfer property of air improves and the carrying character improves the heat-retaining property maintaining it.  |

Creation of acquisition idea of "X" from SFR list



Expected operation space and time

Outdoor is good while it is drinking.

| ldea of problem  | solving   |  |
|--|---|--|
| (1)Adiabaticity of X = air   | ②Latent heat of X = juice   | ③Humidity of X = air   |
| To the PET bottle outer<br>The rib structure is installed.<br>With the label film<br>The air layer is made.<br>The heat-retaining property is<br>improved. | A part of the juice is frozen.<br>It does, and the frozen part.<br>By melteddrink latent heat<br>The juice is done and<br>[hiya]keeping up is done. | To the surface of the PET bottle<br>Itinclusion soaks, and the<br>water of water.<br>To the cooling by evaporation<br>Therefore, the PET bottle<br>[Hiya]keeping up is done. |

The problem is aim in the value buried in the solution and the circumference.



### Problem solving, Besides, it not worthy?



If it wants to tie to a new value creation, let's do very.  $\Rightarrow$ Is the remainder problem dug up?





Definition of length of effectiveness: Use of T1-T2-T3 development

### The time that can be used resource is defined, and the idea is created.

To make the restoration after the fact etc. the range of consideration, it develops with T3 (after the fact) though it defines in ARIZ85C around immediately before the problem generation.

Example of developing "Fire digestion and measures"

|   | T1: Prior<br>Usual disaster prevention   | T2:<br>Extinction of site  | T3: After the fact<br>Settlement of a fire  |
|---|--|--|---|
| Combustible<br>Removal                              | <ul> <li>The combustible to surroundings<br/>of the house</li> <li>It doesn't put it.</li> <li>Installation of fire prevention<br/>endurance wall</li> </ul>   | Combustible removal of<br>surrounding     Interception of fuel     Site collection of fuel   | <ul> <li>Announcement strengthening of<br/>disaster prevention</li> <li>New city planning plan</li> <li>City planning without garbage</li> <li>Misfortune [mo] construction and<br/>standard updates</li> </ul> |
| Combustion condition<br>Reduction and disappearance | <ul> <li>Management of ignition thing</li> <li>Settlement thoroughness of fire</li> <li>Digestive organization and<br/>digestive manual</li> <li>Regional fire fighting group and<br/>digestive organs</li> <li>Installation of sprinkler</li> </ul> | <ul> <li>Scatter of digestive</li> <li>Scatter and CO2 filling of water</li> <li>Sprinkler operation</li> <li>Close of fire door</li> <li>Interception of electricity</li> </ul> | <ul> <li>Disaster prevention case making</li> <li>Construction project of fire<br/>prevention water tank</li> <li>City planning not guilty</li> </ul>   |
| Incineration thing<br>Removal and reproduction      | <ul> <li>Struck garbage depository<br/>securing</li> <li>Emergency vehicle road<br/>maintenance</li> <li>Securing of evacuation area</li> <li>The fire insurance and household<br/>goods insurance</li> </ul>  | <ul> <li>Complete isolation of high<br/>temperature area</li> <li>Isolation of combustion material</li> <li>It runs away.</li> </ul>   | Combustion damage material<br>removal     Cleaning of stricken area     Deletion of carbonization part     Reinforcement of incineration<br>part  |



- Brest example of familiar ideal convenience and value





Modeling of new value solution already problem peripheral

It touched by a different operation space/the hour. "New value"

A:  $\Gamma$  in refrigerator $\Rightarrow$  ?  $\Rightarrow$  I want you to get cold early.B:  $\Gamma$  At recycling $\Rightarrow$  ?  $\Rightarrow$  I want you to collapse easily.X:  $\Gamma$  at \* \* \* J $\Rightarrow$  ?  $\Rightarrow * *$  becomes bad.



## Modeling of new value solution already problem peripheral

Modeling of new value "Cold early in refrigerator PET bottle"





### The solution already problem is used for "New value creation" more.

To the idea that ties from SFR information to a new value creation



### Modeling of new value of use and circumference of SFR list

### The idea that ties to new value by using the SFR list is developed.

|                                      | SFR   | Value development according to parameter change (10 times and $1/10$ )  |
|--------------------------------------|---|---|
| PET bottle<br>Main body of container | Weight of PET bottle<br>Hardness of PET bottle<br>Size of PET bottle<br>Flat of PET bottle                          | Do when the weight of the PET bottle decreases to 1/10?<br>Do when the hardness of the PET bottle decreases to 1/10?<br>When the size of the PET bottle increases by a factor of ten, it is not possible to have it bechance.<br>heavy.<br>It is breakable though piles up easily when flat of the PET bottle increases by a factor of ter. |
| Cap of PET bottle                    | Size of cap<br>Flat of cap  | It effuses suddenly when the size of the cap increases by a factor of ten.<br>Do when flat of the cap becomes 1/10?   |
| (contents)Juice                      | Temperature of juice<br>Latent heat of juice<br>Viscosity of juice<br>Pressurizing level of juice                   | When the temperature of the juice exceeds 80°C, it transforms it.<br>Do when the latent heat of the juice becomes 1/10?<br>It doesn't go out when the viscosity of the juice increases by a factor of ten.<br>Itpressure of the juice explodesten times (10 atmospheres)  |
| Label                                | Area of label<br>Heat transfer property of label  | When the area of the label increases by a factor of ten, it is wrapped by the label.<br>When the heat transfer property of the label increases by a factor of ten, it is not possible to have it<br>because the hand is cold.   |
| Circumambient air                    | Temperature of circumambient air<br>Humidity of circumambient air<br>Heat transfer property of<br>circumambient air | It transforms it though ⇒ can be sterilized when the temperature of air exceeds 100°C.<br>Do when the humidity of air increases by a factor of ten?<br>Do when the heat transfer property of air increases by a factor of ten?  |
| Person's hand                        | Temperature of person's hand<br>The grip of person's hand   | When the temperature of person's hand increases by a factor of ten, it melts and it trouble temperature of person's hand becomes 1/10, it cannot have the PET bottle delicious.   |

### Modeling of new value of use and circumference of SFR list

The idea that ties to new value by using the SFR list is developed.



### In addition, further - - It is re-aim around the solution already contradiction model.

Creation of "New value" in addition ..use of contradiction model of solution already..



# Contradiction problem of disposition of the case⇒ 「The second loach」There is contradiction. ??

CR gas writer's reverse TRIZ and solution already contradiction model

Problem solving of securing safety for gas writer's infant



It is possible to ignite very conveniently, and safety is secured for the infant.

### The adult wants to ignite it easily. In one side

For the infant, they do not want to ignite it easily.



Child resistance mechanism (CR) restriction writer change It separates on the condition. :Making of infant's being not able to operate ignition by strengthening spring power

### Meeting "New value" in circumference of solution already contradiction

Should the solution it •••• : the problem in the CR gas writer change.



# It seemed that a disposition of the case. ••



### Meeting value contradiction = new



### Meeting value contradiction = new new



### Let's develop new contradiction.



### Procedure of idea

1 Preparation

-The target commodity category is decided.

•The commodity and the service that refers are selected.

-It knows the problem that mono-Koto who had referred solved.

**2**Modeling of solution already problem

- •The problem to solve mono-Koto who refers is extracted.
- -The contradiction model expresses the content of the problem.
- •The one that the contradiction expression was done is confirmed mutually in the team.

It understands and it shares.

3 Meeting and value creation with new contradiction problem

- The possibility of the customer value is valued without mentioning the realization verification.

- A new contradiction problem meeting is described.

The 1: Something of the condition lying mono-Koto is changed. Range of customers, size of the turnout, cost, and law and rule etc. It modifies conditions, and a new contradiction problem is written.

The 2: Time and the space of mono-Koto's operation are changed. It is service place and room/outdoors etc one year later at daytime and night.

•The operation time and the space are changed, and a new contradiction problem is written.



# Value creation framework group that uses "ARIZ85C"

| Analysis of Part1 problem Contradiction model development<br>1_1 Form "Minimum problem" "The second loach" Contradict<br>The combination 1_2 confrontations or components are defined.<br>Expressed for the contraction 1_3 initial.<br>Select Problem definition | nt<br>ion<br>Application of Part5 knowledg<br>The syste<br>Applicatic Ancient  |
|---|--|
| Streng<br>Form <b>and modeling</b><br>Apply solving systems 1_7 standar   | Solution e<br>"The deleti<br>the phenomenon.<br>Solution e<br>"The deleti<br>the phenomenon.<br>Solution on by principle of separation<br>Use of un[**] [shizai]<br>New customer value creation  |
| The Part2 problem model's analysis T1-T2-T3 development<br>Define <b>Ascertainment of</b>   | It changes in the Part6 problem or it <b>Four Twist matrix development</b><br>When 6_1<br>accomplis <b>Redefine of</b> illustration.   |
| Solution a       SFR inventory         Formulation of ideal solution (IUR:Ideal IIItimate Result) of ultimate Part3         3_1 Clarify IUR (ultimate ideal solution)         3_2 Er  | A main pr<br>Physical c<br>Physical c<br>Physica |
| WriteProblem and<br>idealmacro level.Writeideal<br>positioningontation for 3_4 macro level.Writen (IUR-2) of 3_5.ThinkPositioning   | Analysis (<br>Verification of ysical<br>Verification of ysical<br>Prior eval   |
| Concentration and use of Part4 SEE SFR use development<br>4_1 Us<br>4_2 Fa<br>4_3 is<br>4_4 Us<br>SFR use development<br>maximum use  | Investigat<br>Confirmat<br>should be<br><b>Application</b><br>Application<br>Application<br>of solution  |
| Use of<br>Use of<br>4_7 Us <b>problem solve</b> volution pattern development  | Check on<br>8_3 soluti<br>It process knowledge<br>Anelysis of referencess  |

### Summary

Compared with Brest of the problem solving and the invention creation, to improve "New value creation Brest" of an inefficiency old model. The idea process where ARIZ was used is examined.

♦ Feature of approach

Construction of 'It is a value creation framework to which the starting point also does the idea development as for the solution already problem and the development already case'.

 $\diamond$ Sympathy and the resonance are brewed.

'It touches value, value is polished, and it is absorbed in the value creation' It offers it as new Brest that can be done.

It proposes to the people who worry in past Brest, and the cooperation of labor practice is being promoted.

# Thank you for listening.

ARIZ is used nearer oneself more.
 Sony Corp. Tokumi Nagase